



**How O₂ helped
Bravura Solutions
stay cyber secure**

Bravura Solutions, a market-leading provider of wealth management, partnered with O2 to protect the 300 mobile devices used across their business. Our team worked with Bravura to create a tailor-made service, using Sophos cyber security solutions and Asavie, to protect their growing organisation and enabling them to introduce a 'Bring Your Own Device' (BYOD) policy.



We've partnered with Bravura since 2014, supporting their growth from 30 to over 300 mobile connections



When Bravura's employees moved to remote working, having robust cyber security became even more important – we worked with them to create a tailor-made service



With our Sophos solution, they've created a secure container for mail, a web viewer and document portal, keeping company data secure even when employees use their own devices



Having proved the case for Sophos in the UK operation, Bravura is now looking to roll out the 'Bring Your Own Device' policy across their worldwide operations





Building a long-term partnership

Back in 2014, when Bravura partnered with us, their mobile needs were very different. Peter Harcourt, Operations Manager at Bravura recalls how things have changed.

“Back then, I think we had around 30 connections. Everyone had a BlackBerry and our business looked very different. Seven years later, we’ve now got over 300 connections across the business. We’re a business that relies on mobile heavily, so working with a responsive and reliable mobile provider was essential.”

As Peter explained, Bravura was already looking for a mobile device management security solution before the pandemic.

“When our workforce moved to remote and home working, it was even more critical to be able to manage our devices remotely. Keeping our mobile and security contracts with a single supplier would obviously make things easier, but we also needed the right product. The O2 Sophos solution was the perfect fit.”

Finding a security solution to fit everyone's needs

Peter explained they had a clear split in the business. Some employees only wanted to use one device. Some favoured Apple devices, while others preferred Android.

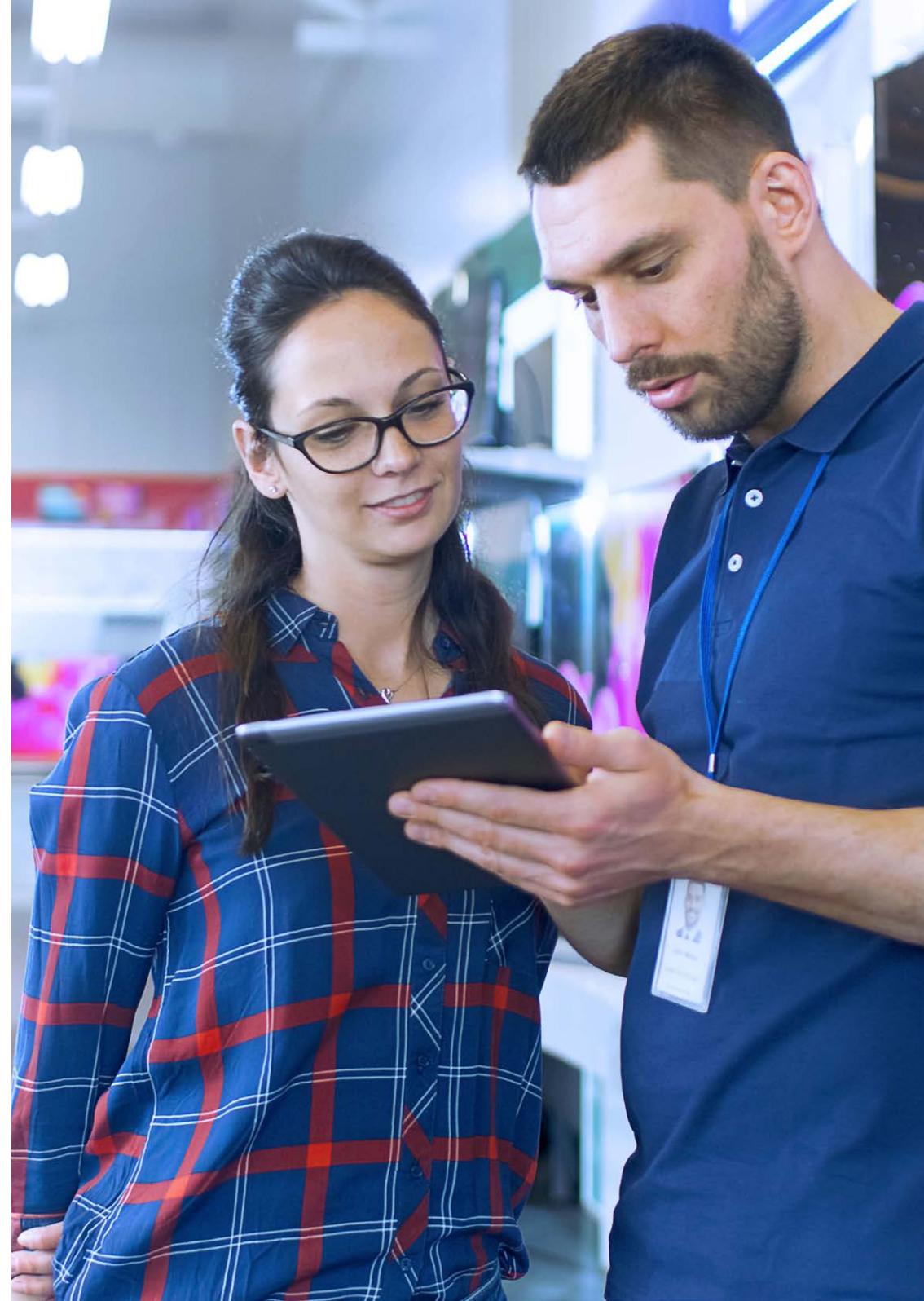
“We approached our IT team to see if we could create a ‘Bring Your Own Device’ (BYOD) policy. As a business they deemed it too much of a security risk. Until we were introduced to Sophos.”

Together, alongside Sophos, we discussed and reviewed the options available to Bravura and how a ‘Bring Your Own Device’ could safely and securely work for their large team.

“Our O2 account manager made it really simple. They gave us all the options and really took the time to ensure that we understood the product. The main challenge and concerns from our European IT team was holding mail and documents on personal devices. With Sophos, we were able to create a secure container for mail, a web viewer and a document portal which meant we could be certain that company data was secure.”

As a result, Bravura is now expanding their BYOD policy to their entire global team and will look to increase licencing of the Sophos solution significantly over the next few months.

In addition to Sophos, we also provided Asavie to Bravura, a data management product to help them control and manage their data usage in real-time and hopefully avoid any invoice shocks. And Apple DEP to simplify the enrollment and deployment of Apple devices for their IT team.





Why the employee experience was important during rollout

Separating company data and personal data on individual devices was critical to the BYOD experience. All employees are now able to work with the devices they prefer, safe in the knowledge that company data is secure and compliant with GDPR.

“Being able to remotely wipe apps and company data without touching personal content was a game changer. It’s received great feedback from our teams, employees want a one phone experience rather than carrying one for work and one for home.”

What advice would Bravura give to other businesses?

Bravura wanted to find a partner that shared the same values, like versatility and individuality. And one that could provide exactly what they needed to create a robust customer policy for their business.

“Our BYOD policy means that there is an alternative option to a corporate device and the need for two phones. Whilst our employees can use the devices they prefer, we can continue to maintain the security of our business without reducing the employee experience. We were looking for a simple solution. One that could enable us to do things easily, like remote wipe a device or change a password. Mobile devices today carry the same security risks as laptops.”

Simple, affordable security for all businesses

No business can afford the cost or disruption that comes with a successful cyber attack, especially if your customer data is stolen given the stringent data protection laws. When connectivity and security are vital to your business, our award-winning O2 network¹ will provide the service and the flexibility you need to grow. Talk to us now to find out how we can help your business.

Get in touch with us today to find out how we can help secure your business.

Under 10 employees? Call us on **0800 783 2133**

10 or more employees? Call us on **0800 298 8848**

Find out more
about Sophos [here](#)

SOPHOS

1. <https://www.o2.co.uk/business/why-o2/our-mobile-network-for-business>